

## Globalisation in Transition: Trade in Times of Climate Change, New Protectionism and Economic Uncertainty

CityCube Berlin **16<sup>th</sup> January 2020**





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## Vorwort

„Nahrung für alle!“ ist das Leitmotiv für alle mit der Produktion und Verarbeitung von Lebensmitteln befassten Wirtschaftsbereiche. Handel ist dabei aus Sicht der deutschen Agrar- und Ernährungswirtschaft der Schlüssel für Ernährungssicherung und nachhaltige Ernährung. Wir freuen uns daher, dass das Global Forum for Food and Agriculture (GFFA) das Thema in diesem Jahr aufgreift.

Die bestehenden Ernährungssysteme müssen sich den sich verändernden globalen Megatrends anpassen: Klimawandel, protektionistische Tendenzen und wirtschaftliche Unsicherheit stellen bisherige Realitäten der Lebensmittel-Wertschöpfungskette infrage. Darüber hinaus spielt der ökologische Fußabdruck unserer Ernährung eine immer größere Rolle. Gleichzeitig fordern die Verbraucher weltweit ständig verfügbare und qualitativ hochwertige Lebensmittel mit oftmals spezifischen Produktionsstandards zu niedrigen Preisen.

Das deutsche Modell der Land- und Ernährungswirtschaft kann wichtige Impulse für eine in die Zukunft gerichtete globale Lebensmittelproduktion geben: unternehmerisch geführte Familienbetriebe, nachhaltige Produktionssteigerung, Diversifizierung von Produktionsprozessen bis hin zur ökologischen Landwirtschaft, mittelständig oder genossenschaftlich geprägte Lebensmittelverarbeitung, Vielfalt an Produkten in Supermärkten, direkt vom Hof, auf Bauernmärkten oder im Internet.

Diese Strukturen sind bewährt und so flexibel, sich globalen Trends anzupassen und sich den regionalen Herausforderungen zu stellen. Regelbasier-

te aber offene Märkte sind die Grundvoraussetzung für den Erfolg des deutschen Modells. Protektionistische Tendenzen, ein zügelloser Freihandel und die Unterminierung der bei uns geltenden Standards und Regeln gefährden diesen Weg. Deshalb soll das diesjährige GFFA dazu beitragen, Empfehlungen zu formulieren, welche nationalen und multilateralen Politikansätze erforderlich sind, um stabile, nachhaltige und bezahlbare Ernährungssysteme zu erhalten oder zu etablieren.

Wir wünschen den Teilnehmerinnen und Teilnehmern des GFFA 2020 anregende Debatten. Auf Ihre Sichtweisen und Gedankenanstöße freuen wir uns.

Die deutsche Agrar- und Ernährungswirtschaft hat sich im GFFA Berlin e.V. mit dem Ziel zusammengeschlossen, mit Politikern, Wissenschaftlern und der Zivilgesellschaft aktuelle Themen und künftige Herausforderungen der Agrar- und Ernährungspolitik zu diskutieren und gemeinsame Ansätze und Lösungen zu erarbeiten.

Gründungsmitglieder des GFFA Berlin e. V. sind:

- die Bundesvereinigung der Deutschen Ernährungsindustrie e.V. (BVE)
- der Deutsche Bauernverband e.V. (DBV)
- die Deutsche Landwirtschafts-Gesellschaft e.V. (DLG)
- der Ost-Ausschuss – Osteuropaverein der Deutschen Wirtschaft e. V. (OAOEV)
- die Deutsche Gesellschaft für Internationale Zusammenarbeit GmbH (GIZ)

Dr. Wolfgang Ingold  
BVE-Vorsitzender

Joachim Rukwied  
DBV-Präsident

Hubertus Paetow  
DLG-Präsident

Torsten Spill  
Vorsitzender der German Agribusiness Alliance im OAOEV

Tanja Gönner  
GIZ-Vorstandssprecherin



## Well-connected means: More farming – less report writing.

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## Foreword

„Food for All!“ is the leitmotif for all sectors involved in the production and processing of food. From the point of view of the German agri-food industry, trade is key to food security and sustainable nutrition. We are therefore delighted that the Global Forum for Food and Agriculture (GFFA) has selected this topic as this year's theme.

Current food systems must adapt to changing global mega-trends; climate change, protectionism and economic uncertainty are overturning realities in the food value chains. In addition to this, the environmental footprint caused by food is becoming increasingly important. At the same time, global consumers are demanding a constantly growing 24/7 supply of high-quality, low-price food that meets special standards.

The German agri-food industry can provide important impetus for forward-looking global food production: entrepreneurial family farms, sustainable production growth, diversification of production processes up to and including organic farming, medium-sized or cooperative food processing businesses, a huge variety of products in supermarkets, at the farm, at farmers' markets or on the Internet.

These proven structures are flexible enough to adapt to global trends and face regional challenges. Rules-based but open markets are the es-

sential requirements for the success of the German model. However, protectionism, unrestricted free trade and the undermining of our standards and rules endanger this path. This year's GFFA should therefore help to formulate recommendations on national and multilateral policies that are needed to maintain or establish robust, sustainable and affordable food systems.

We wish all participants at the GFFA 2020 exciting debates. We are looking forward to your views and ideas.

The German agri-food industry has joined forces to establish the GFFA Berlin e.V. association. Its aim is to discuss current issues and future challenges relating to agricultural and food policy with politicians, scientists and civil society in order to elaborate common approaches and solutions.

Founding members of GFFA Berlin e.V.:

- die Bundesvereinigung der Deutschen Ernährungsindustrie e.V. (BVE)
- der Deutsche Bauernverband e.V. (DBV)
- die Deutsche Landwirtschafts-Gesellschaft e.V. (DLG)
- der Ost-Ausschuss – Osteuropaverein der Deutschen Wirtschaft e. V. (OAOEV)
- die Deutsche Gesellschaft für Internationale Zusammenarbeit GmbH (GIZ)



Dr. Wolfgang Ingold  
Chairman of BVE



Joachim Rukwied  
President of DBV



Hubertus Paetow  
President of DLG



Torsten Spill  
Chairman of German Agribusiness Alliance of OAOEV



Tanja Gönner  
Chair of the Management Board of GIZ

**Expert Panel of the GFFA Berlin e.V. at 16 January 2020,  
4:00-5:30 pm in the City Cube, Messe Berlin**

**Globalisation in Transition: Trade in Times of Climate Change,  
New Protectionism and Economic Uncertainty**

*(Globalisierung im Wandel: Handel in Zeiten von Klimawandel,  
neuem Protektionismus und wirtschaftlicher Unsicherheit)*

**Panelists**

**Andrea Dreifke-Pieper**

Director International Economy, WWF International, Berlin

**Johan Swinnen**

Director General IFPRI, Washington D.C.

**Joe Healy**

Farmer, President Irish Farmers' Association (IFA), Dublin

**Gustavo Idígoras**

President Argentine edible oil processors and exports & grain traders  
exporters (CIARA & CEC), Buenos Aires

**Klaus Josef Lutz**

CEO BayWa AG, Munich

**Moderator**

**Sandra Navidi**

Moderator, CEO BeyondGlobal, New York City

## Kurzbeschreibung des Fachpodiums

Handel ist ein Schlüsselement für Ernährungssicherung und nachhaltige Ernährung. Die bestehenden Ernährungssysteme werden sich allerdings den sich verändernden globalen Mega-Trends anpassen müssen: Klimawandel, protektionistische Tendenzen und wirtschaftliche Unsicherheit aufgrund von zunehmendem Populismus und politischen Krisen stellen bisherige Realitäten der Lebensmittel-Wertschöpfungskette infrage. Darüber hinaus spielt der ökologische Fußabdruck von Lebensmitteln eine immer größere Rolle, wobei gleichzeitig der globale Konsument eine kontinuierlich wachsende, ständig verfügbare und qualitativ hochwertige Lebensmittelversorgung mit oftmals spezifischen Produktionsstandards zu niedrigen Preisen fordert. Das

Fachforum diskutiert die Auswirkungen der sich verändernden Rahmenbedingungen auf die Agrar- und Ernährungssysteme auf regionaler und globaler Ebene. Es soll zum einen Lösungsansätze für Landwirte und die Lebensmittelindustrie erarbeiten, wie damit erfolgreich umzugehen ist. Darüber hinaus sollen Empfehlungen an die politischen Entscheidungsträger formuliert werden, welche Art von nationalen und multilateralen Politiken erforderlich ist, um stabile, nachhaltige und kostengünstige Nahrungssysteme zu etablieren. Ob die regelbasierte, multilaterale Handelsordnung geeignet ist, diese vielfältigen Ziele zu erreichen, und welche Alternativen es gibt, wird ein Schwerpunkt dieses Forums sein.

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## Content of the Panel

Trade is a key element for sustaining food security and nutrition. However, food systems have to adapt to changing global mega trends: Climate change, protectionist tendencies and economic uncertainty due to populism and diverse political crises. Every single one of these trends overturns previously known realities in food value chains. In addition, the food's environmental foot print becomes more and more important. In light of the above, the industry is facing major challenges to serve the global consumer who demands a constantly increasing 24/7 high quality food supply with special standards and low prices.

The panel discusses the impacts of these changing realities for agricultural and food systems on a regional and global scale. It also sheds light on the specific challenges that developing and emerging countries face. Throughout the discussion, the panel and the audience shall elaborate solutions to adjust to this new situation, both from a farmer and food industry perspective. Moreover, this panel will formulate recommendations to policy makers as to what kind of national and multilateral policies are needed to guarantee stable, sustainable and affordable food systems. It will discuss if the rules-based multilateral trading order is still suitable to achieve the above-mentioned multiple objectives of global food systems. The panel will also outline available alternatives.

## Panellists



**Andrea Dreifke-Pieper**

Andrea Dreifke-Pieper is Director of WWF's International Economy Unit. She also acts a member of the Leadership Team of WWF International's Markets Practice. Prior to this, she led WWF Germany's work on business engagement and markets transformation for 7 years. Before joining WWF, Andrea Dreifke-Pieper was member of the management board of a consulting firm and working in the senior management team of various industry companies. Ms Dreifke-Pieper studied forestry, economics and philosophy.



**Joe Healy**

Joe Healy is a dairy and livestock farmer from Athenry, Co. Galway, Ireland. He was elected President of the Irish Farmers' Association (IFA) in April 2016. Mr. Healy has been an active member of IFA for more than 20 years, previously serving on the Farm Business Committee as the Galway IFA representative. He sits on the Board of the Agricultural Trust, which publishes the Irish Farmers Journal. He also serves as a Director of Bord Bia (the Irish food marketing board) and of FBD Holdings Plc (Insurance). Mr. Healy is First Vice President of COPA (European Farmers' Organisation) and Chairman of the COPA Working Party on the Food Supply Chain. He has held several positions on different agricultural committees, including Vice Chairman of CEJA (European Young Farmers' Association). Aged 52, he is married to Margaret and they have three daughters, Nicole, Kiara and Anna.



## Panellists



### Gustavo Alejandro Idigoras

Gustavo Alejandro Idigoras holds a Master degree in International Affairs in Argentina and a Postgraduate degree in International Business Administration in Belgium. Since May 2018, he is acting as President of CIARA (edible oil processors and exports) and CEC (grain traders exporters). He is founding partner of B.I.M., an agrobusiness and bioenergy consultancy group. Mr. Idigoras is a Postgraduate Professor of International Food Markets at Buenos Aires Public University. He is Director of the Center for Food Promotion of the Public University of Lomas de Zamora in Argentina and Director of the WTO-IDB virtual programme for capacity building on WTO SPS principles for Latin America governments. Mr. Idigoras served for 18 years as official negotiator representing Argentina and MERCOSUR at international agricultural negotiations vis-à-vis EU, China, USA and India among others, and served as former Minister Agricultural Counsellor at the Argentina Mission in Brussels. He has released diverse publications on world food trade issues.

## Panellists



**Klaus Josef Lutz**

A native of Munich, Klaus Josef Lutz, studied law at the LMU in Munich. He began his career initially as a lawyer but soon assumed managerial positions in a number of different sectors which enabled him to gain extensive experience, above all in the restructuring and development of companies. Among other positions, Lutz was General Manager of Digital Equipment GmbH, Chief Executive Officer of DITEC Informationstechnologie AG, General Manager of Burda Druck GmbH and Chief Executive Officer of i-center Beteiligungen AG. His last post before joining BayWa was as General Manager of Süddeutscher Verlag GmbH. Lutz was appointed Chief Executive Officer of BayWa AG in July 2008. The company's business activities are comprised under the core segments Agriculture, Energy (with a special focus on renewable energies) and Building Materials as well as the Innovation & Digitalisation Segment, focused on development. In addition, Klaus Josef Lutz is on the supervisory boards of a number of listed and private companies, including T&G Global Limited, Auckland/New Zealand (Chairman), Giesecke+Devrient GmbH, Munich/Germany (Chairman), Euro Pool System International, Rijswijk/Netherlands (Chairman), WHG mbH, Klagenfurt/Austria (Chairman) and RWA AG, Vienna/ Austria (Member of the Supervisory Board). In 2013, Lutz was appointed as an honorary professor of Managerial Economics of Co-operative Societies at the Technische Universität München. He has been the vice president of IHK München und Oberbayern (Chamber of Commerce and Industry of Munich and Upper Bavaria) since 2016 as well as the vice president of Deutscher Raiffeisenverband e.V. (German Raiffeisen Association) since 2017.

## Panellists



**Johan Swinnen**

Johan Swinnen is Director General of the International Food Policy Research Institute (IFPRI). Prior to that he held positions as Professor of Economics and Director of LICOS-Centre for Institutions and Economic Performance at KU Leuven, Lead Economist at the World Bank, and Economic Advisor at the European Commission. He was elected Fellow of the Agricultural & Applied Economics Association (AAEA) and the European Association of Agricultural Economists (EAAE) and is a former President of the International Association of Agricultural Economists (IAAE). He holds a PhD from Cornell University and Honorary Doctorates from Gottingen University and Nitra University. He has published widely on global value chains, standards, international development, agricultural and food policies, political economy, institutional reform and trade. His recent books include "The Political Economy of Agricultural and Food Policies" and "Quality Standards, Value Chains and International Development".

## Moderator



**Sandra Navidi**

Sandra Navidi is the Founder and CEO of BeyondGlobal, where she provides macroeconomic and strategic positioning advice. Previously, she worked closely with noted economist Nouriel Roubini at Roubini Global Economics. Prior to that she held positions as investment banker, general counsel and consultant. Ms. Navidi is admitted to practice law in the Federal Republic of Germany as well as in the State of New York. She is the bestselling author of award-winning "\$SuperHubs: How the Financial Elite and their Networks Rule Our World," one of Bloomberg's Best Books of the Year. She also co-authored the award-winning three-part n-tv documentary "Wie tickt Amerika", has her own n-tv business podcast and a regular business column in BILD. Ms. Navidi is one of 500 LinkedIn Global Influencers, a frequent expert media commentator on geo-economic issues and an experienced key-note speaker. Currently, she works on her second book on optimal professional positioning in the digital economy.



**Dr. Dirk Voeste**

## **About BASF**

At BASF, we create chemistry for a sustainable future. We combine economic success with environmental protection and social responsibility. The more than 115,000 employees in the BASF Group work on contributing to the success of our customers in nearly all sectors and almost every country in the world. At our Agricultural Solutions division we work with farmers, agricultural professionals, pest management experts and others to develop and maintain sustainable agriculture and healthy environments. That's why we invest in a strong R&D pipeline and broad portfolio, including seeds and traits, chemical and biological crop protection, soil management, plant health, pest control and digital farming. With expert teams in the lab, field, office and in production, we connect innovative thinking and down-to-earth action to create real world ideas that work – for farmers, society and the planet. Further information at [www.basf.com](http://www.basf.com) and [www.agriculture.basf.com](http://www.agriculture.basf.com).



# Bayer

Peter R. Müller



## **Shaping Agriculture for Farmers, Consumers and the Planet**

Bayer is a global enterprise with core competencies in the Life Science fields of health care and agriculture. Our Crop Science division has a global footprint that spans nearly every country and has businesses in high-value seeds, crop protection and non-agricultural pest control. The innovation engine builds on a unique combination of seeds and traits, chemical and biological crop protection solutions including seed treatments and digital tools. Crop Science will leverage its industry-leading market position and research and development (R&D) capabilities to deliver world-class innovation that benefits farmers, consumers and the planet, harnessing digital innovation to provide tailored solutions. And we are doing so while setting new standards in sustainability and holding ourselves to the highest standard in living up to our social responsibility as the industry leader. Find more information at [cropscience.bayer.com](https://cropsscience.bayer.com)



# BayWa



Klaus Josef Lutz

## About BayWa

BayWa is a group with worldwide operations in the core competencies of trading, logistics and supplementary services in its three operating segments Agriculture, Energy and Building Materials and the Innovation & Digitalization development segment. The head office of the parent company, which was founded in 1923, is located in Munich. The international activities focus on Europe as well as on the US and New Zealand.

Wolfram Eberhardt



## **CLAAS: a leading manufacturer of agricultural machinery and agricultural electronics**

CLAAS is one of the world's leading manufacturers of agricultural engineering equipment and among the top 10 in the German mechanical engineering sector. The company, which has its corporate headquarters in Harsewinkel, Westphalia, is the European market leader in combine harvesters. CLAAS is also the global market leader for self-propelled forage harvesters, its second main product group. The CLAAS product portfolio includes tractors, round and square balers, forage harvesting machinery, telehandlers and the EASY products featuring integrated CLAAS electronics expertise. CLAAS manufactures in four German sites and eight international ones.

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**Dr. Hagen Duenbostel**

### **About KWS**

KWS is one of the world's leading plant breeding companies. In the fiscal year 2018/19, more than 5,500 employees in 70 countries generated net sales of EUR 1.1 billion and earnings before interest and taxes (EBIT) of EUR 150 million. A company with a tradition of family ownership, KWS has operated independently for more than 160 years. It focuses on plant breeding and the production and sale of seed for corn, sugarbeet, cereals, rapeseed, sunflowers and vegetables. KWS uses leading-edge plant breeding methods to increase farmers' yields and to improve resistance to diseases, pests and abiotic stress. To that end, the company invested approximately EUR 200 million last fiscal year in research and development.



**Dirk Stratmann**

### **About John Deere**

John Deere is a world leader in providing advanced products and services. The company's innovative technology is key to serve the growing worldwide population. Higher standards are necessary to meet the world's dramatically increasing need for food, fuel, shelter and infrastructure.

More than 73.500 employees worldwide generate a turnover of 39 Billion US-\$ with agricultural equipment, as well as lawn and grounds care equipment and construction and forestry equipment. In 2017 the company acquired the Wirtgen Group, the leading manufacturer of road construction equipment.

John Deere runs more than 70 manufacturing facilities in 19 countries and the products are sold in 160 countries worldwide. The company has a strong presence in Europe, CIS, Africa and Near & Middle East. With nearly 19.000 employees John Deere is the largest employer in Europe.



**Stephan Hackenberg**

### **About Rabobank**

Founded in 1898 as a cooperative bank, the Dutch Rabobank Group is today one of the world's leading financial partners in the agri-food sector and one of the largest financial service providers in the Netherlands. The Bank has extensive know-how and many years of experience along the entire value chain. The „Banking for Food“ strategy has supported food safety projects around the globe since 2014, where Rabobank is now represented in 38 countries with over 8.4 million customers and over 43,600 employees, with deposits of almost 347 billion euros (as of 2018). In Germany, Rabobank has been represented in Frankfurt am Main since 1984 with an international team of financial experts who offer business customers the full range of sector-specific products and financial services. The offer is complemented by the retail business of RaboDirect Germany. Established as a division of the Frankfurt branch, the saving specialist provides more than a quarter of a million customers in Germany with selected investment opportunities. For more information, please visit [www.rabobank.de](http://www.rabobank.de) and [www.rabodirect.de](http://www.rabodirect.de).





# rentenbank



**Dr. Horst Reinhardt**

## **About Rentenbank**

Rentenbank is Germany's development agency for agribusiness and rural areas. Our range of products is geared towards businesses in the agricultural, horticultural, viticultural and forestry sectors. We also provide funds for manufacturers of agricultural input materials as well as commercial enterprises and service providers working closely with agribusiness. In addition, we finance projects in the food industry and the associated upstream and downstream industries. We also promote civic engagement and public investments in rural areas. We extend our special promotional loans to end borrowers via local banks. Rentenbank also provides funding for banks, savings banks, and local authorities related to rural areas by means of registered bonds, promissory notes, and securities. We fund our promotional business in the capital markets through loans and the issuance of securities. Rating agencies have assigned their highest ratings (AAA and Aaa) to Rentenbank's long-term obligations. Rentenbank is a public law institution. Due to the institutional liability of the Federal Republic of Germany, Rentenbank's obligations are backed by the Federal Republic.



## German agriculture is successfully on its way. With us.

Agriculture is a future-oriented sector with global responsibility. Its entrepreneurs are facing new challenges meaning that there is an increased need for financial resources. Rentenbank is a strong partner - thanks to its development programmes. Since we raise our funding with continued success in the international financial markets, we can quite simply say: the bull is closer to us than the bear.

### **Federation of German Food and Drink Industries (BVE)**

#### **The strong voice of the food and drink industries**

The Federation of German Food and Drink Industries (BVE) is the highest-level industry association of Germany's food and drink sector. Since its foundation in 1949 it has successfully represented the interests of these industries with respect to government bodies and authorities, the media, the public and associated market players. Through their respective enterprises and professional associations, all major sectors of the German food and drink industries – from non-alcoholic beverages, through meat products and confectionery, to sugar – have joined forces within the BVE.

The core task of the BVE is to assure and enhance the competitiveness of enterprises within the German food and drink industries. Fair competition, less bureaucracy, less regulation, greater freedom for enterprises, and personal responsibility on the part of citizens are the basic tenets with which the BVE operates and lobbies for its concerns within political debate.

For the attainment of these goals, the BVE is in close dialogue with its members, associated market players and other parties within the food production chain, government and bodies and authorities in Berlin and Brussels, and the media.

#### **Contact:**

**Stefanie Sabet**  
**Federation of German Food and Drink Industries (BVE)**  
**Claire-Waldoff-Str.7**  
**10177 Berlin | Tel.: +49 30 200786-143**  
**Fax: +49 30 200786243**  
**Email: [ssabet@bve-online.de](mailto:ssabet@bve-online.de)**  
**Internet: [www.bve-online.de](http://www.bve-online.de)**

### **German Farmers' Association (DBV)**

#### **The umbrella organisation for German agriculture**

The German Farmers' Association (DBV) is the professional and political representation of the German agriculture. 270.000 family farms representing all types and orientations of farming business are members in DBV's regional associations organized in a federal structure. DBV's mission is to work as an agricultural umbrella organization and as THE united voice of the German Farming community, that addresses policy makers, stakeholders and market partners, society and media in order to provide authentic and competent information about the social and economic situation of farmers and their actual concerns and needs. DBV is based in Berlin, but also runs a Brussels office as a member of COPA and WFO.

#### **Contact:**

**Dr. Simon W. Schlüter**  
**Rue de Luxembourg 47-51**  
**1050 Brüssel**  
**Belgien**  
**Tel.: +32 33 85 40 55**  
**Fax: +32 33 85 40 59**  
**Email: [s.schlueter@bauernverband.net](mailto:s.schlueter@bauernverband.net)**  
**Internet: [www.bauernverband.de](http://www.bauernverband.de)**



### German Agricultural Society (DLG)

#### The pulse of progress

The DLG is one of four umbrella organisations for the German food and agriculture industry, and is politically and economically independent. The DLG is a registered association with over 30,000 members. It views itself as a neutral, open forum for the exchange of knowledge and opinions. The DLG's spheres of activity embrace international trade fairs, the testing of foodstuffs, technology and equipment, and the practical application of scientific knowledge. Around 200 full-time employees and more than 3,000 volunteer experts work on over 80 committees and commissions to come up with solutions to current problems in the agriculture and food industry. Both full-time employees and volunteers operate according to the round-table principle whereby pure science, advisory functions and practical applications work together as equals. The results of DLG's work are published and discussed at events such as the DLG Winter Conference, the DLG Entrepreneur Days and the DLG Food Days.

#### Contact:

**Stefan Zwoll**  
**Deutsche Landwirtschafts-Gesellschaft e.V.**  
**Eschborner Landstrasse 122**  
**60489 Frankfurt am Main | Germany**  
**Tel.: +49 (0) 30 843185**  
**Email: [S.Zwoll@DLG.org](mailto:S.Zwoll@DLG.org)**  
**Internet: [www.DLG.org](http://www.DLG.org)**

### German Eastern Business Association

#### Partner of the German Agribusiness

The German Eastern Business Association (Ost-Ausschuss – Osteuropaverband der Deutschen Wirtschaft e.V.; OAOEV) promotes the German business in 29 countries of Central Europe, Eastern and South-Eastern Europe, the South Caucasus and Central Asia. It supports and strengthens the growing economic ties with these countries and regions. With regard to agriculture, leading business associations and companies of Germany's agriculture and food industry have united since 2001 as the German Agribusiness Alliance at the German Eastern Business Association to support the development of the agriculture and food industry in the region through modern technologies and direct investment. Additionally, the German Agribusiness Alliance supports its members beyond Eastern Europe working with India, China and Africa in cooperation with other regional initiatives of the German economy such as the German-African Business Association (Afrika-Verein der deutschen Wirtschaft). Furthermore, in cooperation with the Federation of German Industries (BDI), the German Agribusiness Alliance coordinates a working group on development partnerships in the agriculture and food industry.

#### Contact:

**Dr. Per Brodersen**  
**German Agribusiness Alliance at**  
**German Eastern Business Association (OA-**  
**OEV e.V.)**  
**Breite Str. 29, 10178 Berlin**  
**Tel.: +49 30 206167-124**  
**[p.brodersen@bdi.eu](mailto:p.brodersen@bdi.eu)**  
**[www.oaev.de](http://www.oaev.de)**  
**[www.german-agribusiness-alliance.de](http://www.german-agribusiness-alliance.de)**

### Deutsche Gesellschaft für Internationale Zusammenarbeit Working together for change

As a service provider in the field of international cooperation for sustainable development and international education work, we are dedicated to shaping a future worth living around the world. GIZ has over 50 years of experience in a wide variety of areas, including economic development and employment promotion, energy and the environment, and peace and security. The diverse expertise of our federal enterprise is in demand around the globe – from the German Government, European Union institutions, the United Nations, the private sector and governments of other countries. Our main commissioning party is the German Federal Ministry for Economic Cooperation and Development (BMZ).

Together with our partners in national governments worldwide and cooperation partners from the worlds of business, research and civil society, we work flexibly to deliver effective solutions that offer people better prospects and sustainably improve their living conditions. The registered offices of GIZ are in Bonn and Eschborn. In 2017, we generated a business volume of around 2.6 billion euros. Our 19,506 employees, almost 70 per cent of whom are national personnel, work in around 120 countries.

#### Contact:

**Dr. Helmut Albert**  
**Deutsche Gesellschaft für Internationale  
Zusammenarbeit (GIZ) GmbH**  
**Postfach 51 80 | 65726 Eschborn**  
**Tel.: +49 6196 79-1489**  
**Fax: +49 6196 79-801489**  
**Email: [helmut.albert@giz.de](mailto:helmut.albert@giz.de)**  
**Internet: [www.giz.de](http://www.giz.de)**

### GFFA Berlin e.V.

#### World Food Security: Concepts of the Agriculture and Food Industry

The *GFFA Berlin e.V.* is host of the German Agriculture and Food Industry network in the framework of the *Global Forum for Food and Agriculture Berlin* and works in close cooperation with the Federal Ministry of Food and Agriculture.

The purposes of the GFFA Berlin e.V. are the promotion of development co-operation, promotion of the development of sustainable strategies for the assurance of global food security and for the sustainable use of natural resources, and the promotion of science and research.

We pursue these goals in contact with representatives of governments and administrations, trade and industry, the scientific community, civil society and the media. If you would like to support the goals of the association, it is possible to become a supporting member of the GFFA Berlin e.V. For further information, please contact our office.

#### Contact:

**Dr. Simon W. Schlüter (DBV);**  
**Stefan Zwoll (DLG)**  
**Global Forum for Food and Agriculture  
Berlin e.V.**  
**Claire-Waldoff-Straße 7**  
**10117 Berlin**  
**Email: [info@gffa-wirtschaft.de](mailto:info@gffa-wirtschaft.de)**  
**Internet: [www.gffa-wirtschaft.de](http://www.gffa-wirtschaft.de)**



**Conference office**

Global Forum for Food and Agriculture Berlin e. V.  
Claire-Waldoff-Str. 7  
10117 Berlin  
[info@gffa-wirtschaft.de](mailto:info@gffa-wirtschaft.de)

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